

Miguel Cores

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Relevant Work Experience

Gonna Make It LTD (London, UK)

Cofounder & CEO

Jan. 2022 – Present

- Launched and designed 6 MVPs like [Challenge Markets](#), [Tinbet](#), [Faagt](#), ...
- Learned from users, market research and investment pitches; now working on [Support2earn](#).
- Built the Team, owned most product and legal research and decisions, and maintained relationships with +150 web2 & web3 companies, investors, and operators.

Tools used – Solana, AWS, TypeScript, Nodejs, React, Python, Rust, Mongodb, Git, Mixpanel, Google Analytics, Notion, ...

CoinPayments (London, UK)

Full Stack Developer

May. 2023 – Dec. 2023

Contractor for CoinPayments to increase its B2B business in high-risk industries like sports betting & iGaming.

- Led several automation, data and process initiatives across Sales.

Tools used – Python, Apex, Salesforce, Jira, Selenium, Git, ...

Cisco Systems (London, UK)

Technical Business Analyst

Oct. 2020 – Dec. 2021

Analyst for Cisco IT's PMO.

- Assisted Sales on data-heavy tasks of their to increase Cisco's EMEAR teaming & hunting deals.
- Built a POC to mock the new project delivery lifecycle and assisted in the design of the new process.

Data Science Intern

Jul. 2019 – Sept. 2020

Combined full-time job commitment in London with full-time studies in Madrid.

- Developed ETL software to aggregate hybrid-cloud infrastructure data in a Snowflake data warehouse.
- Analyzed how to define best the ownership of digital infrastructure across Cisco's Hybrid Cloud.

Tools used – Python, R, SQL, Tableau, Snowflake, AWS, Splunk, Docker, Git, Jira, VMWare, Google Cloud, ServiceNow, Oracle, Postgres, Jupyter Notebooks, ...

Volunteering and Awards

Solana Global Fellowship (Lisbon, Portugal)

Nov. 2021

- ~\$2K fellowship given by Solana Labs and Jump Crypto to 50 programmers.

Foundation29 (Madrid, Spain)

Jul. 2020 – Oct. 2020

- Developed a Python framework MVP to compare phenotype-based rare disease diagnosis systems.

Education

Universidad Politécnica de Madrid (Madrid, Spain)

Sep. 2016 – Sept. 2020

BSc, Industrial Engineering

- Computer science, calculus, algebra, systems dynamics, applied mathematics, quantitative methods.

KeepCoding (Madrid, Spain)

Nov. 2017 – Nov. 2018

Big Data & Machine Learning Bootcamp

- +1000h developing projects across the whole data pipeline (data engineering, warehousing, reporting, M&DL).

Skills and Interests

- **Skills:** Full Stack Software Development & Data Science (Python, MERN, TypeScript, SQL, R, and C / Learning Rust & different JS frameworks), DevOps basics, Agile (SCRUM), Design & Video Editing basics (Figma, Adobe).
- **Languages:** English (fluid), Spanish (native), French (basic).
- **Interests:** Cooking (cook for my Scout Group [+150 people] for 18 days).